

Booking Highlights

Property	Contracted by Date	Event Held by Date	Attrition	Commission Destination Promise
AC Hotel by Marriott San Juan	May 31, 2021	December 31, 2021	Attrition Flexibility. Concessions are handled on a case by case based on group revenue.	FAST PAY Program through Marriott International of 50% advanced commission payment. Double Bonvoy Points
Aloft San Juan	July 31, 2021	December 31, 2022	Up to 5% rebate off Master Bill 3X Marriott Bonvoy Points to be split as 2X Marriott Bonvoy Points for client & 1X Marriott Bonvoy Points for the Meeting Planner	
Condado Vanderbilt Hotel	March 31, 2021			15% Commission Not combinable with existing group promotions
Courtyard by Marriott Isla Verde	February 26, 2021	April 31, 2021 Blackout dates may apply	No attrition for groups	12% Commission for Travel Agents
Fairmont El San Juan	March 31, 2021	December 30, 2021	Waived attrition up to 30 days prior to arrival for groups arriving in 2020	12% January 1 to June 30, 2021
			Flexible attrition for groups arriving in 2021	15% July 1, 2021 to September 30, 2021
Caribe Hilton	As of January 1, through June 30, 2021	June 30, 2021	Hilton Event Ready Flexible Offer for groups with up to \$50K in revenue	Applicable to new groups only booked during this period
The Condado Plaza Hilton	Option #1: November 30, 2020 Option #2: December 31, 2020	December 30, 2021 May 31, 2021	Choose Your Return Promotion- With the selection of 5 benefits to choose from	Hilton Event Ready Flexible Offer for groups with up to \$50K in revenue
Embassy Suites by Hilton Dorado del Mar Beach Resort	May 15, 2021	May 31, 2021	H-Honors bonus points of 10,000 for event planner for completed event. Commission - 10% based on consumed revenue.	Terms & Conditions: Book 30 or less peak rooms, for short term meetings & events up to 50K. Group may cancel without liability for paying any cancellation fees up to 14 days prior to arrival.

Embassy Suites by Hilton San Juan Hotel and Casino	April 30, 2021	May 31, 2021	Hilton Event Ready Flexible Offer for groups with up to \$50K in revenue	Terms & Conditions: Group may cancel without liability for paying any cancellation fees up to 14 days prior to arrival.
Hilton Ponce Golf & Casino Resort	March 31, 2021	December 15, 2021	Choose Your Return Promotion- With the selection of 5 benefits to choose from	Hilton Event Ready Flexible Offer for groups with up to \$50K in revenue
Hyatt House San Juan	December 31, 2021	December 31, 2021	Contract flexibility on attrition & block review dates. 25,000 World of Hyatt Signing Bonus Points	Choice of: Commissionable rates or WOH Meeting Rewards Points
Hyatt Place San Juan/City Center	December 31, 2021	December 31, 2021	Contract flexibility on attrition & block review dates. 25,000 World of Hyatt Signing Bonus Points	Choice of: Commissionable rates or WOH Meeting Rewards Points
Hyatt Regency Grand Reserve Puerto Rico	December 31, 2020	December 31, 2021	Waived attrition and cancellation fees	Spend \$50K and more, choose from an additional 2% on rooms commission or 5% commission on contracted banquet F & B revenue
La Concha Renaissance	June 30, 2021	2021 & 2022	Attrition and Cancellation flexibility Triple Marriott Bonvoy Points	10% Commissionable Rates
San Juan Marriott Resort & Stellaris Casino	June 30, 2021	December 31, 2021	Triple Marriott Bonvoy Points and no attrition	12% Regardless of Dates
Sheraton Old San Juan	June 30, 2021	December 31, 2022	No attrition Contracts signed by March 31, 2021 receive a \$50 gift card (\$100 gift card for Tier 3) Triple Marriott Bonvoy	10% Commission
Verdanza Hotel	December 31, 2021	December 31, 2021	30% of attrition 45 days before arrival	15% regardless of dates Not combinable with existing group promotions
Wyndham Grand Rio Mar Puerto Rico Golf & Beach Resort	December 31, 2021	December 31, 2021	No attrition up to cut-off date Discounted Resort Fee Complimentary shared WiFi in meeting space when exclusively using in-house audiovisual company Meal Inclusive Offer for Groups	Choice of 12% commission or 12% credit to the master account Double Wyndham Rewards Meeting Planner Points

